



Corporate Account Technician- Toronto North/Concord, ON

Who is Orkin?

ORKIN is the largest pest control company in Canada. For nearly a century, we have been the go-to company for commercial and residential pest control, and we are known for our proactive approach each technician takes, thanks to our Award-winning training systems designed to give our technicians the best opportunity to thrive in the pest control industry.

What makes a great ORKIN Corporate Account Technician?

ORKIN Corporate Account Technicians are a cut above, often tackling the technical aspects of pest control while maintaining excellent customer relationships with our national customers. To be successful with us means you likely possess the following qualities.

- You thrive in fast paced environments
- You enjoy educating and advising customers on process and next steps
- Your ability to communicate clearly to a variety of individuals is unmatched, people just open up to you!
- You have a knack for details; nothing gets past you!
- With ample training and support, you thrive in autonomous job roles where you are given the ability to make rapid decisions on your own. You want to feel like an entrepreneur with a corporate backing.
- You have worked in sales or service industries and thrive on work-based incentives.

What can you expect on a typical day as a Corporate Account Technician?

ORKIN Corporate Account technicians are our brand ambassadors who complete a number of activities on a day-to-day basis. One thing is for sure, there is never a "typical" day with us, every day presents challenges our Corporate Account Technicians love to tackle. Your day may consist of

- Focus on national accounts
- Inspect buildings and outside areas at regular intervals
- Determine type of treatment required and provide estimate of cost to clients
- Prepare and apply product on infested areas
- Coach and counsel clients to prevent pest infestation
- Inspect premises to identify infestation source and extent of damage
- Study preliminary reports and diagrams of infested area and determine treatment type required to eliminate and prevent recurrence of infestation
- Generate sales and meet monthly quota(s)
- Perform other duties as required



What do you need to qualify?

To be considered for the Corporate Account Technician role, we do have some requirements

- High-School Diploma, G.E.D. or equivalent
- Valid provincial pesticide applicator license strongly preferred
- Valid driver's license / clean driving record
- Strong communication, interpersonal, customer service and time management skills
- Ability to manage and work as part of a team
- Will have to undergo a criminal background check
- Sales experience an asset

ORKIN Incentives, What's in it for YOU?

We hire the best and compensate our Corporate Account Technicians for achieving performance objectives

- Use of Company Vehicle, gas card, insurance, etc.
 - Base + bonus - Your earnings are based on your output
 - Health, Dental, Vision, Life Insurance and dependent life insurance.
 - Pension Plan
 - Stock Purchasing Plan
 - Company phone
 - Dependent Education Allowance Program
 - Licensing bonus - bonuses for obtaining additional licenses related to Pest Control Field
 - Opportunities for advancement
 - Award winning training
 - Referral bonuses
- And more!

How to apply:

Please send your resume to Mike Krauss at mkrauss@orkincanada.com

Orkin Canada is an equal opportunity employer and is committed to employment equity. Accommodations are available on request for candidates taking part in all aspects of the selection process.