



## **Lead Hand – Winnipeg, MB**

### **Who is Orkin?**

**ORKIN** is the largest pest control company in Canada. For nearly a century, we have been the go-to company for commercial and residential pest control, and we are known for our proactive approach each technician takes, thanks to our Award winning training systems designed to give our technicians the best opportunity to thrive in the pest control industry.

### **What makes a great ORKIN Lead Hand?**

ORKIN Lead Hands are a cut above, often tackling the technical aspects of pest control while maintaining excellent customer relationships. To be successful with us means you likely possess the following qualities.

- You thrive in fast paced environments
- You enjoy educating and advising customers on process and next steps
- Your ability to communicate clearly to a variety of individuals is unmatched, people just open up to you!
- You have a knack for details; nothing gets past you!
- With ample training and support, you thrive in autonomous job roles where you are given the ability to make rapid decisions on your own. You want to feel like an entrepreneur with a corporate backing.
- You have worked in sales or service industries and thrive on work-based incentives.

### **What can you expect on a typical day as a Lead Hand?**

ORKIN Lead Hands are our brand ambassadors who complete a number of activities on a day-to-day basis. One thing is for sure, there is never a “typical” day with us, every day presents challenges our Lead Hands love to tackle. Your day may consist of

- Mentor and conduct ride a-longs with technicians
- Assist service/branch manager in ensuring technicians have the knowledge and tools needed to succeed
- Practice and enforce policies and procedures
- Inspect buildings and outside areas at regular intervals. Determine type of treatment required and provide estimate of cost to clients
- Prepare and apply product on infested areas. Set mechanical traps and place bait in sewers, burrows, and ditches.
- Coach and counsel clients on preventing pest infestation.
- Inspect premises to identify infestation source, extent of damage to property, and access to infested locations.



**CANADA™**

- Study preliminary reports and diagrams of infested area and determine treatment type required to eliminate and prevent recurrence of infestation.
- Comply with all company health and safety policies, ensuring the safe handling and use of products, overall personal safety, and the safety of the public at large.
- Generate sales
- Performs other duties as required

### **What do you need to qualify?**

To be considered for the Lead Hand role, we do have some requirements

- High-School Diploma, G.E.D. or equivalent
- Post-Secondary education in related field preferred
- Previous pest control experience
- Valid Provincial pesticide applicator license.
- Excellent customer service, communication, interpersonal, and time management skills
- Able to build and maintain lasting relationships with customers.
- Ability to work individually and as part of a team.
- Valid Driver's license.
- Will have to undergo a criminal background check; and sign a non-solicitation agreement; as part of the interview process.

### **ORKIN Incentives, What's in it for YOU?**

We hire the best and compensate our Lead Hands for achieving performance objectives

- Use of Company Vehicle, gas card, insurance, etc.
  - Base + bonus - Your earnings are based on your output
  - Health, Dental, Vision, Life Insurance and dependent life insurance.
  - Stock Purchasing Plan
  - Company phone
  - Dependent tuition reimbursement program
  - Licensing bonus - bonuses for obtaining additional licenses related to Pest Control Field
  - Opportunities for advancement
  - Award winning training
  - Referral bonuses
- And more!

### **How to apply:**

Please send your resume to Amanda Richardson at [ARichardson@orkincanada.com](mailto:ARichardson@orkincanada.com)

*Orkin Canada is an equal opportunity employer and is committed to employment equity. Accommodations are available on request for candidates taking part in all aspects of the selection process.*