



## **Branch Manager in Training – Saskatoon, SK**

### **Who is Orkin?**

**ORKIN** is the largest pest control company in Canada. For nearly a century, we have been the go-to company for commercial and residential pest control, and we are known for our proactive approach each technician takes, thanks to our Award winning training systems designed to give our technicians the best opportunity to thrive in the pest control industry.

### **What makes a great ORKIN Branch Manager in Training?**

ORKIN Branch Managers in Training are motivated future leaders with a thirst for knowledge and strong business sense. To be successful with us means you likely possess the following qualities.

- You thrive in fast paced environments
- Your ability to communicate clearly to a variety of individuals is unmatched, people just open up to you!
- You have a knack for details; nothing gets past you!
- With ample training and support, you thrive in autonomous job roles where you are given the ability to make rapid decisions on your own. You want to feel like an entrepreneur with a corporate backing.
- Business Acumen
- You have a natural ability to motivate and inspire a team.

### **What can you expect on a typical day as a Branch Manager in Training?**

ORKIN Branch Managers in Training complete a number of activities on a day-to-day basis. One thing is for sure, there is never a “typical” day with us, every day presents challenges our Branch Managers in Training love to tackle. Your day may consist of

- Training program runs between 6 – 18 months, during which time you will work alongside technicians, customer service representatives and operations management to learn the business and how the branch operates.
- Management of business operations; including branch finances - profit and loss, budgeting, and management of operational expenses
- Develop strategic overviews regarding your respective territory, personnel issues, growth opportunities, and forecasting; overviews will be provided to upper management.



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- Develop an understanding of Orkin's clients and identify and provide training and development to staff in order to deliver the highest level of customer service, and meet Quality Service Standards
- Maintain a safe work environment for all personnel and ensure compliance with all policies, laws, and regulations.
- Ensure branch personnel understand both company and branch objectives. Cultivate relationships and maintain respectful communication with internal and external customers
- Develop and follow through on action plans to achieve company goals and targets
- Carry out supervisory responsibilities in accordance with the organization's policies and applicable laws, this includes: interviewing, hiring and training; planning, assigning and directing work; appraising performance; rewarding and disciplining employees; addressing complaints, resolving problems, and motivating staff
- Other duties as assigned

### **What do you need to qualify?**

To be considered for the Branch Manager in Training role, we do have some requirements

- 2 years related management experience and or a combination of experience and education.
- High school diploma
- Clean Drivers Abstract / Valid Driver's License
- Strong working knowledge of structural extermination or willing to learn
- Ability to motivate and inspire a team
- Strong knowledge of Microsoft office applications
- Strong understanding of the Occupational Health and Safety Act (and regulations)
- Superior communication (verbal and written), presentation, interpersonal, and time management skills
- Available to travel for extended periods of time
- Able to relocate within Canada according to business needs
- Must successfully obtain you Provincial pesticide license
- Will undergo a criminal background check and participate in personality / cognitive ability testing and interviews

### **ORKIN Incentives, What's in it for YOU?**

We hire the best and compensate our Branch Managers in Training for achieving performance objectives

- Base + bonus
- Health, Dental, Vision, Life Insurance and dependent life insurance.
- Stock Purchasing Plan



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- Pension Plan (After two years of full time employment)
  - Company phone
  - Dependent Education Allowance Program
  - Opportunities for advancement
  - Award winning training
- And more!

**How to apply:**

Please send your resume to John Papailiadis at [jpapailiadis@orkincanada.com](mailto:jpapailiadis@orkincanada.com)

*Orkin Canada is an equal opportunity employer and is committed to employment equity. Accommodations are available on request for candidates taking part in all aspects of the selection process.*