



## **Branch Manager – Saskatoon, SK**

### **Who is Orkin?**

**ORKIN** is the largest pest control company in Canada. For nearly a century, we have been the go-to company for commercial and residential pest control, and we are known for our proactive approach each technician takes, thanks to our Award winning training systems designed to give our technicians the best opportunity to thrive in the pest control industry.

### **What makes a great ORKIN Branch Manager?**

ORKIN Branch Managers are our brand leaders, tackling the financial, strategic, and relationship building aspects of the business. To be successful with us means you likely possess the following qualities.

- You thrive in fast paced environments
- Business Acumen
- Analytical with a knack for problem solving
- You have a natural ability to motivate and inspire a team
- Your ability to communicate clearly to a variety of individuals is unmatched, people just open up to you!
- You have a knack for details; nothing gets past you!
- With ample training and support, you thrive in autonomous job roles where you are given the ability to make rapid decisions on your own. You want to feel like an entrepreneur with a corporate backing.

### **What can you expect on a typical day as a Branch Manager?**

ORKIN branch managers play a key role in guiding and mentoring Orkin's technician base while also completing a number of activities on a day-to-day basis. One thing is for sure, there is never a "typical" day with us, every day presents challenges our Branch Managers love to tackle. Your day may consist of

- Identify and provide training and development to staff in order to deliver the highest level of customer service and in order to meet Quality Service Standards
- Develop an understanding of the Orkin's clients in order to create an extraordinary customer experience
- Maintain a safe work environment for all personnel and ensure compliance with all policies, laws, and regulations.



CANADA™

- Ensure all branch personnel understand both company and branch objectives. Cultivate relationships and maintain respectful communication with internal and external customers
- Develop and follow through on action plans to achieve company goals and targets
- Analysis of profit and loss statements and understand the impact of changes
- Maintain a close working relationship with senior management and executives in order to ensure progress at both the branch and organizational level
- Carry out supervisory responsibilities in accordance with the organization's policies and applicable laws, this includes: interviewing, hiring and training; planning, assigning and directing work; appraising performance; rewarding and disciplining employees; addressing complaints, resolving problems, and motivating staff

### **What do you need to qualify?**

To be considered for the Branch Manager role, we do have some requirements

- Bachelor's degree or five to seven years of related experience and/or training; or equivalent combination of education and experience.
- Proven sales ability
- Past experience in successfully managing a team of 10+ employees
- Pesticide applicators license.
- Strong working knowledge of Microsoft Office (Word, Excel, and Outlook)
- Business acumen
- Strong understanding of the Occupational Health and Safety Act (and regulations)
- Superior communication (verbal and written), presentation, interpersonal, and time management skills
- Valid Driver's License
- Travel
- Will undergo a criminal background check and be subject to personality / cognitive ability testing and interviews
- COVID19 Vaccination

### **ORKIN Incentives, What's in it for YOU?**

We hire the best and compensate our Branch Managers for achieving performance objectives

- Use of Company Vehicle, gas card, insurance, etc.
  - Base + bonus
  - Pension Plan (After two years of full time employment)
  - Health, Dental, Vision, Life Insurance and dependent life insurance.
  - Stock Purchasing Plan
  - Company phone
  - Dependent Education Allowance Program
  - Opportunities for advancement
  - Award winning training
- And more!



**How to apply:**

Please send your resume to John Papailiadis at [JPapailiadis@orkincanada.com](mailto:JPapailiadis@orkincanada.com)

*Orkin Canada is an equal opportunity employer and is committed to employment equity. Accommodations are available on request for candidates taking part in all aspects of the selection process*